

Donald Eugene Nalls, Jr.

The Nalls Sherbakoff Group, LLC

**9724 Kingston Pike, Suite 704
Knoxville, TN 37922**

**Telephone: 865-691-0898
Fax: 865-691-0900**

Website: <https://nallssherbakoff.com/>

March 26, 2020

**FORM ADV PART 2B
BROCHURE SUPPLEMENT**

This brochure supplement provides information about Donald E. Nalls, Jr. that supplements The Nalls Sherbakoff Group, LLC brochure. You should have received a copy of that brochure. Please contact us at 865-691-0898 if you did not receive The Nalls Sherbakoff Group, LLC's brochure or if you have any questions about the contents of this supplement.

Additional information about The Nalls Sherbakoff Group, LLC is available on the SEC's website at www.adviserinfo.sec.gov.

Item 2 Educational Background and Business Experience

The business background information provided below is for the last five years.

Your Financial Adviser: Donald E. Nalls, Jr.

Year of Birth: 1956

Education:

- George Mason University, B.S., Biology, 1983
- University of Virginia, Masters, History, 1985
- University of Tennessee, CFP, 1997
- U.S. Army War College; MS in Strategic Studies / Concentration in Economics

Business Background:

- The Nalls Sherbakoff Group, LLC, Managing Member/Investment Adviser Representative, 10/2013 - Present
 - C&J Wealth Advisors, Investment Adviser Representative, 12/2012 - 10/2013
 - Patriot Investment Management Group, Inc., Investment Adviser Representative, 02/2005 - 12/2012
-

Certifications: **CFP®**

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board").

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 63,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education - Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination - Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;

- Experience - Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics - Agree to be bound by CFP Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education - Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- Ethics - Renew an agreement to be bound by the *Standards of Professional Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

Item 3 Disciplinary Information

Mr. Donald E. Nalls, Jr. does not have, nor has he ever had, any disciplinary disclosure.

Item 4 Other Business Activities

Donald E. Nalls, Jr. is not actively engaged in any other investment-related business or occupation beyond his capacity as Managing Member of The Nalls Sherbakoff Group, LLC. Moreover, Mr. Nalls does not receive any commissions, bonuses or other compensation based on the sale of securities or other investment products.

Item 5 Additional Compensation

Donald E. Nalls, Jr. does not receive any additional compensation for providing advisory services beyond that received as a result of his capacity as Managing Member of The Nalls Sherbakoff Group, LLC.

Item 6 Supervision

In the supervision of our associated persons, advice provided is limited based on the restrictions set by The Nalls Sherbakoff Group, LLC, and by internal decisions as to the types of investments that may be included in client portfolios. We conduct periodic reviews of client holdings and documented suitability information to provide reasonable assurance that the advice provided remains aligned with each client's stated investment objectives and with our internal guidelines.

Donald E. Nalls, Jr. is the 75% owner and Managing Member of The Nalls Sherbakoff Group, LLC. Mr. Nalls is also the Chief Compliance Officer and responsible for overseeing and enforcing the firm's compliance programs that have been established to monitor and supervise the activities and services provided by the firm and its representatives. Mr. Nalls can be reached at 865-691-0898.